

## Ebizframe ERP Solution Implementation for Alpha Pneumatics

### Client Background and Business Requirements: :

Alpha Pneumatics, based at Mumbai, is engaged in manufacturing of pneumatic tools, equipment and accessories for Pumps and Marine industry, under the brand name of Editool. It is operating on tight margins and has a turn over of less than 10 crores.

Alpha Pneumatics Pvt. Ltd. wanted to cut down the operating cost and time. But, there were stumbling blocks for moving towards future plans. Company had serious issues with material supply process from supplier, tracking the same at subcontractor's site and managing sales data due to which, delivery against sales order used to get delayed, costing to the organization dearly.

The basic pain area was manual data entry in departments as no data tallied with the actuals and made Decision making a huge risk. Situation got out of hand when technical specifications followed by production team, suppliers, subcontractors and customers were all haywire which caused variations in required and supplied from suppliers and materials going and coming in from sub-contractors.

### Beyondsoft Solution :

- After evaluating client detailed requirement, Beyondsoft decided to implement our existing Oracle-based ERP solution ebizframe into client's India operation.
- Some modules are customized based on the local business requirement.
- The team is working in different plants to implement the system.
- The major functional modules implemented includes but not limited to subcontracting process, import and export, stock transfer, stock movement analysis, company web portal, etc.

### Client Benefits:

- After implementation of ebizframe, Alpha Pneumatics has been able to achieve
- Incorporation of specifications for raw material, semi finished and finished goods



- Reduced delivery time by 12 to 15 days
- Better control over suppliers and sub-contractors
- Crystal clear MIS reports of receivables and payables
- Reduction of dead stock by 18 to 20% of whole
- Better stock tracking at inventory & sub-contractor's site
- Streamlined Production processes

